



## EVALUATING CREDIT CARD OFFERS SIMULATION

### STUDENT SECTION

<b>Simulation Overview</b>	<b>Digital Literacy Tool: Mint</b>
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**Evaluating Credit Card Offers Simulation** is a real-world, hands-on activity where you will be using **Mint**, an online platform and mobile app, to learn about the process of evaluating credit card offers. The financial tool – **Mint** – is used by millions of people to manage their own finances. Since every person’s financial information is private, when you log in to **Mint**, you will be looking at fictional data for a user named Scott. The credit card offers for Scott are offered to all users of Mint; these are actual credit card offers.

<b>Scenario for “Evaluating Credit Card Offers”</b>	<b>Task (Individually, with a Partner or in Small Groups)</b>
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Scott is a 24-year-old who got his first and only credit card when he was 21. He used it last year to make a major purchase and the balance sits around \$1,000. Scott sometimes pays only the minimum, but sometimes pays more. The card has an annual fee and a 20% APR. Scott occasionally gets credit card offers in the mail, but he throws them in the trash without reading them. Last time he got two offers in one day and said to his friend, “I have one credit card, I don’t need another one.”

<b>Directions</b>	<b><a href="http://www.mint.com">www.mint.com</a></b>
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Follow the steps below to begin exploring the financial tool **Mint**.

Please note: For additional assistance screenshots are available

1. Read Scott’s scenario to understand some background information.
2. Follow your instructor’s directions for logging into **Mint**.
3. Find the Ways to Save tab.
4. Investigate credit cards offers in order to answer questions posed on the “**Evaluating Credit Card Offers**” worksheet.

#### **DISCLAIMER:**

To access Mint successfully, use the same computer or device every time or you will be forced to re-create a new account. Also, keep your username and password recorded in a safe place.  
**If you lose your login information, there is no way to reset or recover it.**



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Financial Education for a Better Future



## EVALUATING CREDIT CARD OFFERS SIMULATION

### STUDENT SIMULATION WORKSHEET

Name(s): \_\_\_\_\_

**Directions:** You will be in Overview, Transactions, and Ways to Save tabs of Mint for this activity.

#### PART 1: OVERVIEW & TRANSACTIONS

1. What is Scott's current credit card balance? \$  (overview tab)
2. How much was Scott's recent finance charge? \$  (transactions tab)

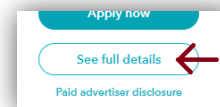
#### PART 2: WAYS TO SAVE

Mint shows credit card offers for Scott and all users of Mint; they are categorized by their feature.

3. What are the names of the seven (7) categories of credit cards after "Top Picks"?

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	

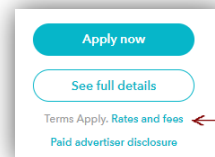
4. Choose any three (3) credit cards from any categories and complete the grid below. Click on the "See Full Details" of any card to get necessary information.



	Card 1	Card 2	Card 3
<b>Name of card</b>			
<b>Regular APR (or range)</b>			
<b>Intro APR (if available)</b>			
<b>Length of Intro APR (if available)</b>			
<b>Annual Fee</b>			
<b>Rewards:</b> Summarize the type of benefit or reward.			

For the following questions, click on "Rates and Fees". If it is unblocked, you will be directed out of Mint to the credit card issuer's website.

If there is no "Rates and Fees" or it is blocked, skip the rows below.




<b>Penalty APR</b>			
<b>Late payment fee</b>			

5. Choose two of the credit card offers above by comparing answers you wrote above. Identify two ways these credit cards differ.

6. Which one credit card offer of the three you looked at do you feel is the best offer? Explain.

7. Scott's current credit card has an interest rate of 20%. With his balance of nearly \$2000, the 20% APR translates into \$30 a month in finance charges. In addition, Scott's credit card has a \$49 annual fee. Explain to Scott why he should apply for the credit card offer below:

**Citi Simplicity® Card -  
No Late Fees Ever**



Get your [free credit score](#) to see your approval odds

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The ONLY card with No Late Fees, No Penalty Rate, and No Annual Fee... EVER

<p>16.24% - 26.24%*</p> <p>Variable Regular APR</p>	<p>0%*</p> <p>Purchase Intro APR for 12 Months</p>	<p>0%*</p> <p>Balance Transfer Intro APR for 21 Months</p>
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**Application to Real-World**

**Final Task: Credit Card Offer**

**Exit Slip:**

Using a sticky note, index card, or plain half sheet of paper, write an answer to this question.

**Question:**

What is the benefit for people who already have credit cards to occasionally read offers from other credit card companies?